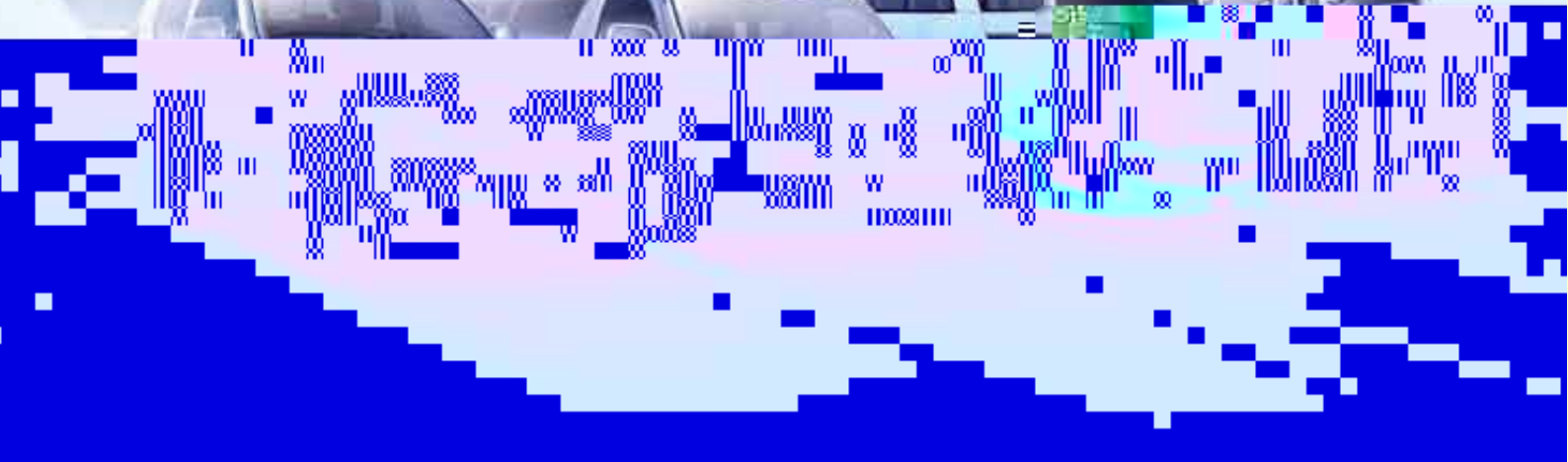




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公司名称：北汽福田汽车股份有限公司

地址：北京市昌平区沙河镇沙阳路

邮编：102206

公司网址：www.foton.com.cn

投资者热线：010-80716459

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董办简报

《董办简报》创办于2006年，内容涵盖公司近期重要事项和决议公告，月度产销情况通报等。

《董办简报》是福田汽车对外宣传的窗口之一，也是公司对内进行沟通的渠道之一。投资者通过《董办简报》可以较为全面地了解近期的公司经营管理情况；公司董事、监事、经理层及员工通过《董办简报》也可以较为全面深入地了解公司近期重要事项的决策及治理情况。

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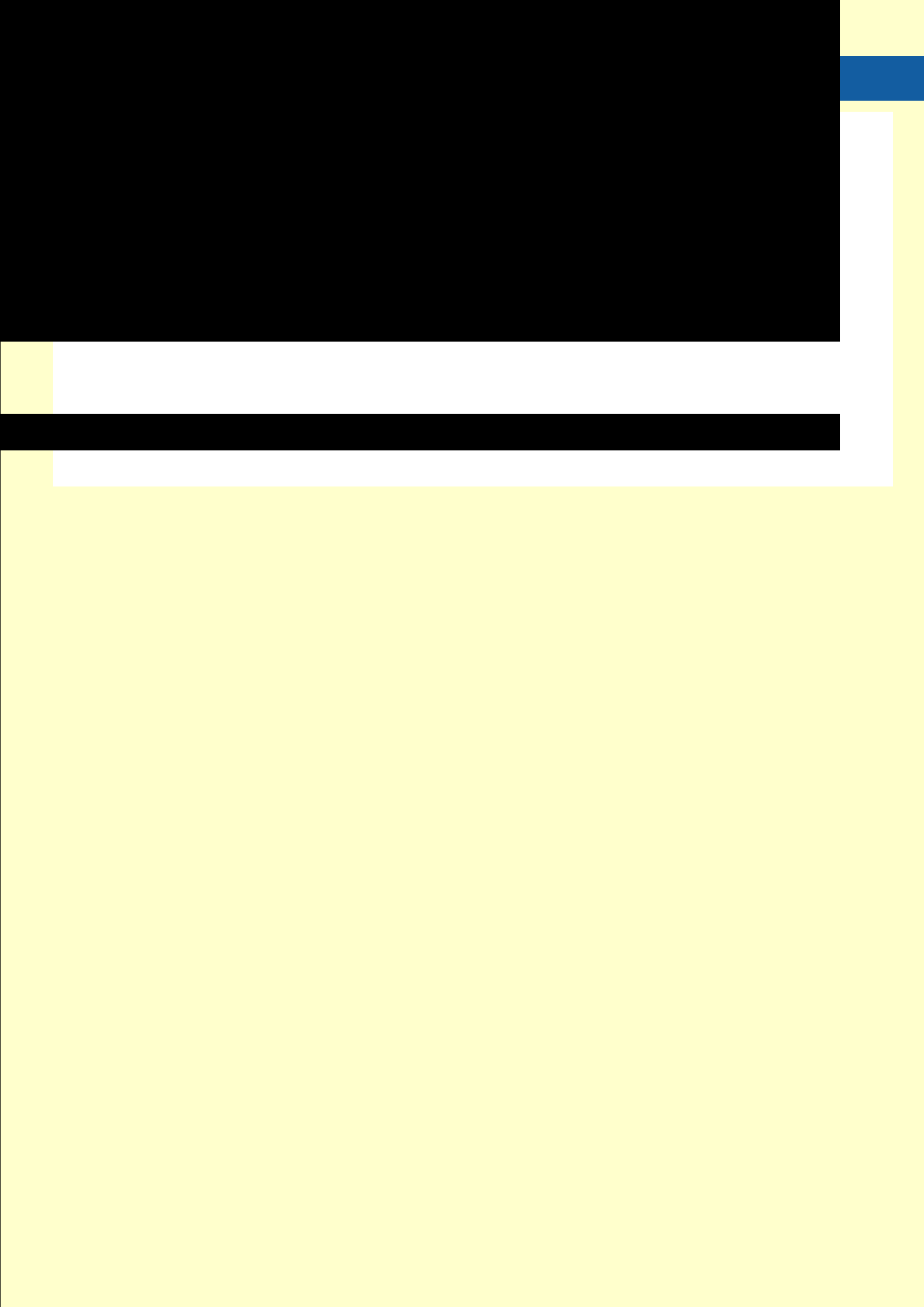


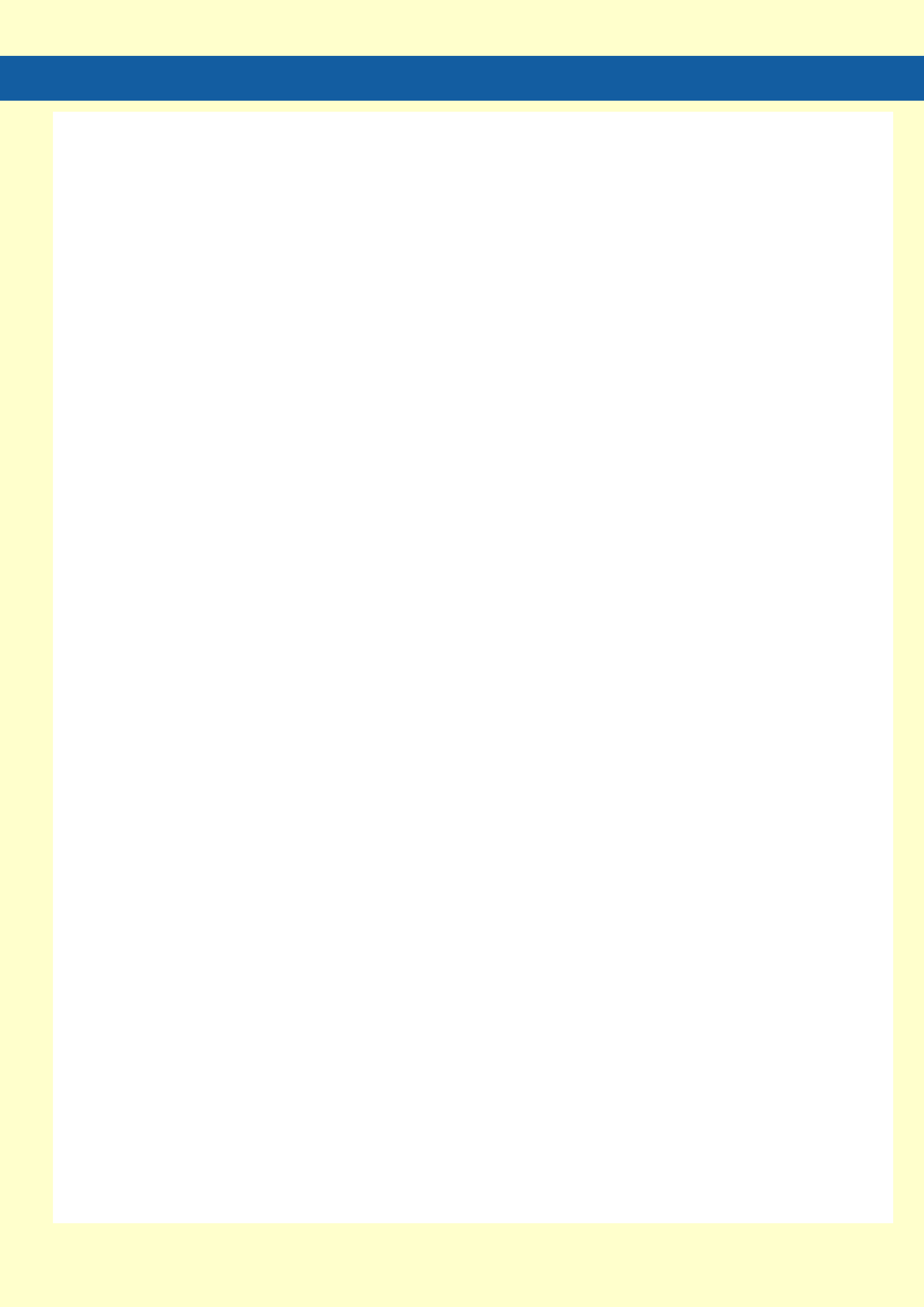
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**北汽福田汽车股份有限公司
董/监事会决议公告**

2018 075

**北汽福田汽车股份有限公司
2018 年第二次临时股东大会决议公告**

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2018 076

**北汽福田汽车股份有限公司
董/监事会决议公告**

2018 077-079 082-084



			2100	3031	27891	19066	46.29%	1688	2937	27470	19079	43.98%
			3537	5829	33780	44051	-23.32%	3985	5887	32483	43817	-25.87%
			1740	837	17315	12515	38.35%	1475	721	18721	14072	33.04%
			863	1151	6545	8351	-21.63%	315	1354	8081	10566	-23.52%
			42	0	443	2	22050.00%	39	0	472	15	3046.67%
			8282	10848	85974	83985	2.37%	7502	10899	87227	87549	-0.37%
			7401	9749	72937	75905	-3.91%	7176	9224	72421	77432	-6.47%
			24033	16195	209073	182032	14.86%	24907	13313	210530	175750	19.79%
			137	2052	5751	41984	-86.30%	124	1692	5865	41309	-85.80%
			164	597	1362	3562	-61.76%	172	569	1425	3737	-61.87%
			0	0	6	3	100.00%	0	0	11	2	450.00%
			132	143	1101	758	45.25%	54	179	1186	885	34.01%
			296	740	2469	4323	-42.89%	226	748	2622	4624	-43.30%
			3190	2791	21840	22278	-1.97%	2702	2921	21438	21506	-0.32%
			-	-	-	-	-	-	-	-	-	-
			704	1540	11815	15302	-22.79%	374	1623	12913	15463	-16.49%
			3059	3078	22770	28841	-21.05%	2564	3037	22114	29208	-24.29%
			310	276	1396	3965	-64.79%	317	318	1401	3304	-57.60%
			40011	37520	361088	382710	-5.65%	38716	34551	364110	378713	-3.86%
			84	546	1652	1931	-14.45%	83	530	1664	1958	-15.02%
			17673	19084	160829	168408	-4.50%	20368	17766	166648	169932	-1.93%
			2550	2491	30456	38521	-20.94%	2926	3211	29950	39802	-24.75%
			5881	7281	55428	61028	-9.18%	6592	7313	56137	64952	-13.57%
			26104	28856	246713	267957	-7.93%	29886	28290	252735	274686	-7.99%





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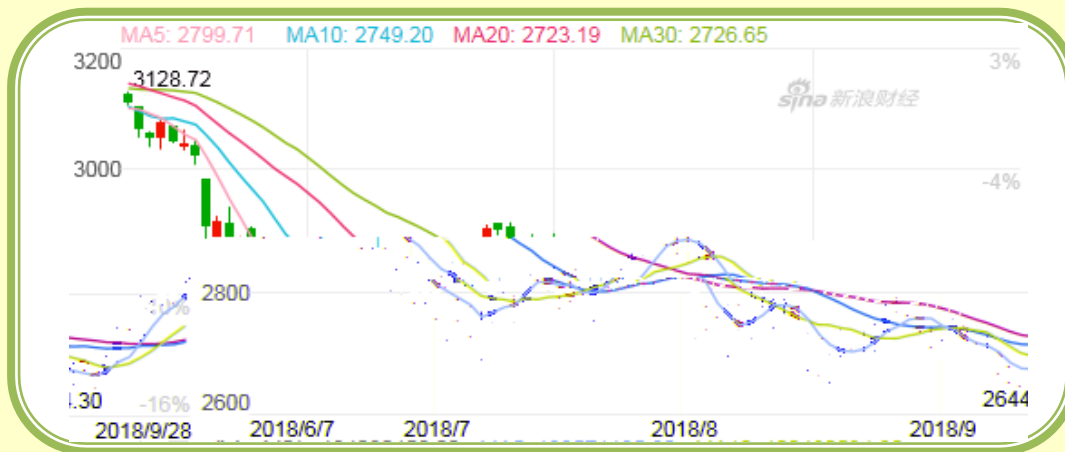
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福田汽车股价走势图



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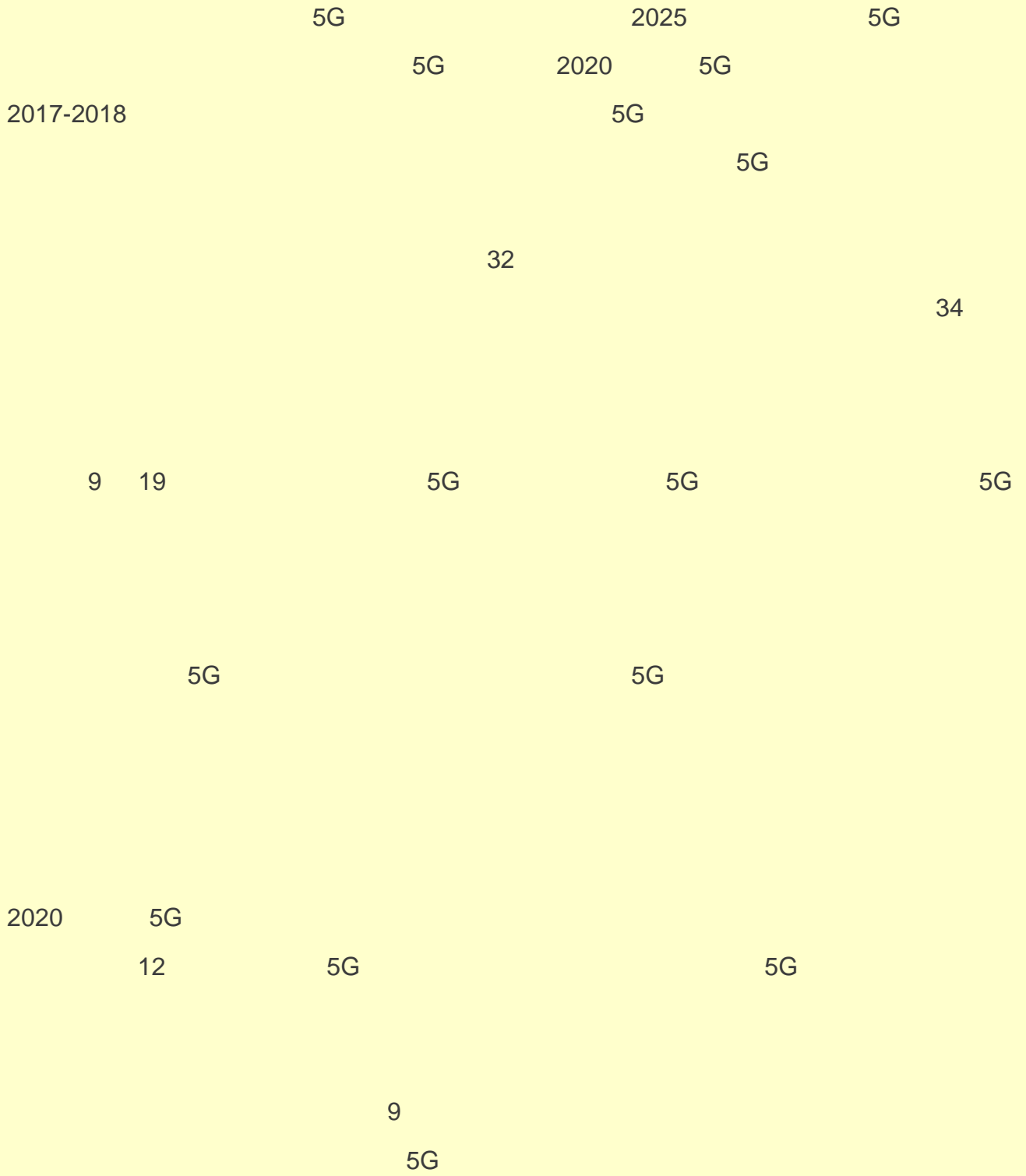
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主要汽车上市公司 2018 年 8 月销量信息汇总

	126,095	104,780	1,027,927	749,976	37.06%
	72,559	88,856	828,142	894,312	-7.40%
	64,096	73,663	589,945	603,469	-2.24%
	40,011	37,520	361,088	382,710	-5.65%
	36,676	35,060	326,842	341,346	-4.25%
	40,895	30,014	299,269	242,046	23.64%
	18,910	23,466	181,316	194,623	-6.84%
	9,396	11,955	100,722	89,772	12.20%
	12,811	16,887	93,328	121,883	-23.43%
	5,990	10,638	51,659	89,464	-42.26%
	5,393	7,302	33,635	34,174	-1.58%
	1,182	2,475	15,371	16,002	-3.94%

	528,438	526,696	4,532,032	4,156,069	9.05%
	134,222	205,155	1,470,332	1,796,134	-18.14%
	173,540	157,661	1,360,071	1,279,456	6.30%
	126,095	104,780	1,027,927	749,976	37.06%
	64,096	73,663	589,945	603,469	-2.24%
	40,011	37,520	361,088	382,710	-5.65%
	36,676	35,060	326,842	341,346	-4.25%
	40,895	30,014	299,269	242,046	23.64%
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	5,393	7,302	33,635	34,174	-1.58%
	1,182	2,475	15,371	16,002	-3.94%

	9,396	11,955	100,722	100.00%	89,772	12.20%
	8,282	10,848	85,974	23.81%	83,985	2.37%
	3,299	5,773	40,502	12.39%	50,880	-20.40%
	100	0	515	0.28%	0	/

	24,170	18,247	214,824	59.49%	224,016	-4.10%
	19,231	13,664	205,800	24.85%	157,707	30.50%
	13,312	12,447	135,442	41.44%	130,748	3.59%
	10,312	14,165	110,663	61.03%	109,278	1.27%
	10,365	7,826	84,486	14.32%	73,494	14.96%
	8,317	10,778	73,824	79.10%	82,652	-10.68%

	4,294	5,883	28,213	83.88%	28,959	-2.58%
	459	234	2,955	0.90%	2,992	-1.24%
	296	740	2,469	0.68%	4,323	-42.89%
	255	100	759	0.09%	975	-22.15%

	7,710	7,841	60,183	33.19%	54,298	10.84%
	3,190	2,791	21,840	6.05%	22,278	-1.97%
	1,625	1,446	20,508	2.48%	15,265	34.35%
	1,855	3,564	14,870	15.93%	22,357	-33.49%
	1,002	1,568	6,652	2.04%	11,815	-43.70%
	1,099	1,419	5,422	16.12%	5,215	3.97%

	12,871	8,900	128,063	15.46%	129,235	-0.91%
	12,580	15,475	105,398	35.22%	136,205	-22.62%
	3,997	2,738	29,317	8.97%	20,118	45.73%



